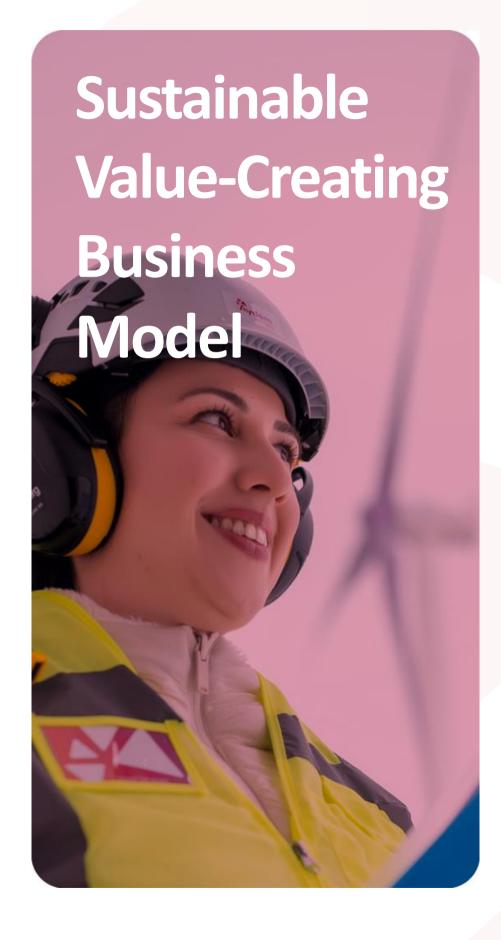
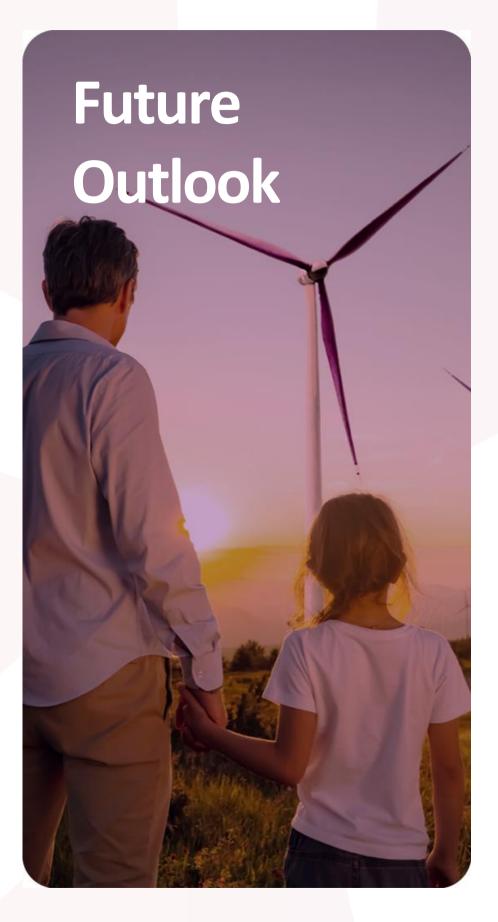
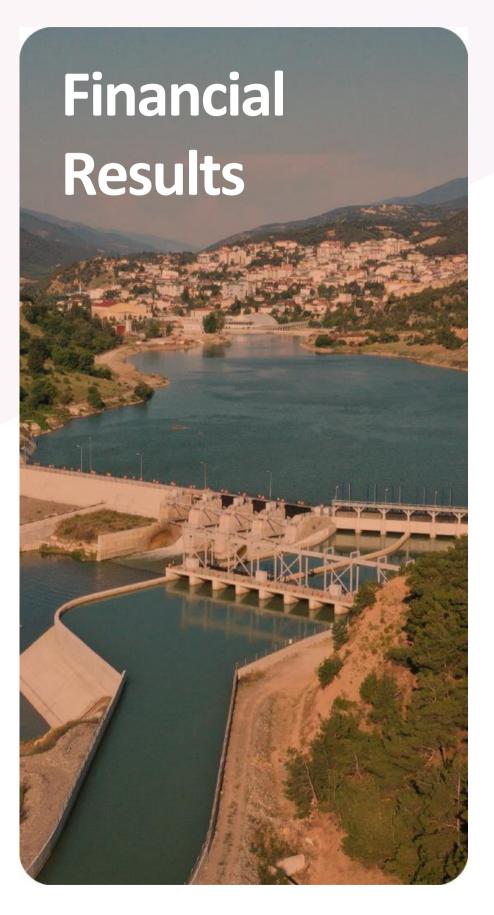


#### **Contents**







Sustainable
Value-Creating
Business
Model

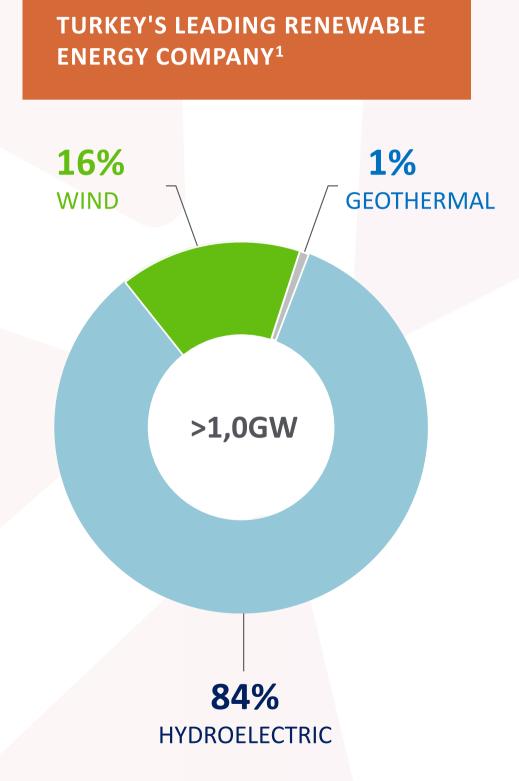






#### **Turkey's Biggest 100% Renewable Energy Company**

Aydem Renewables meets Turkey's energy needs with renewable energy production with its hydroelectric, wind and geothermal power plants.



**SOLID AND SUSTAINABLE BUSINESS MODEL** 

100% Green energy

82% Revenue in USD (FIT)

Geographical diversity advantage

New and modern facilities

STRONG FINANCIAL **PERFORMANCE (Q2-2022)** 

TL 1.856 Mn. (USD 125 M) **EBITDA** 

TL 2.313 Mn. (USD 174 M)

LTM<sup>2</sup> EBITDA

91%

**EBITDA Margin** 

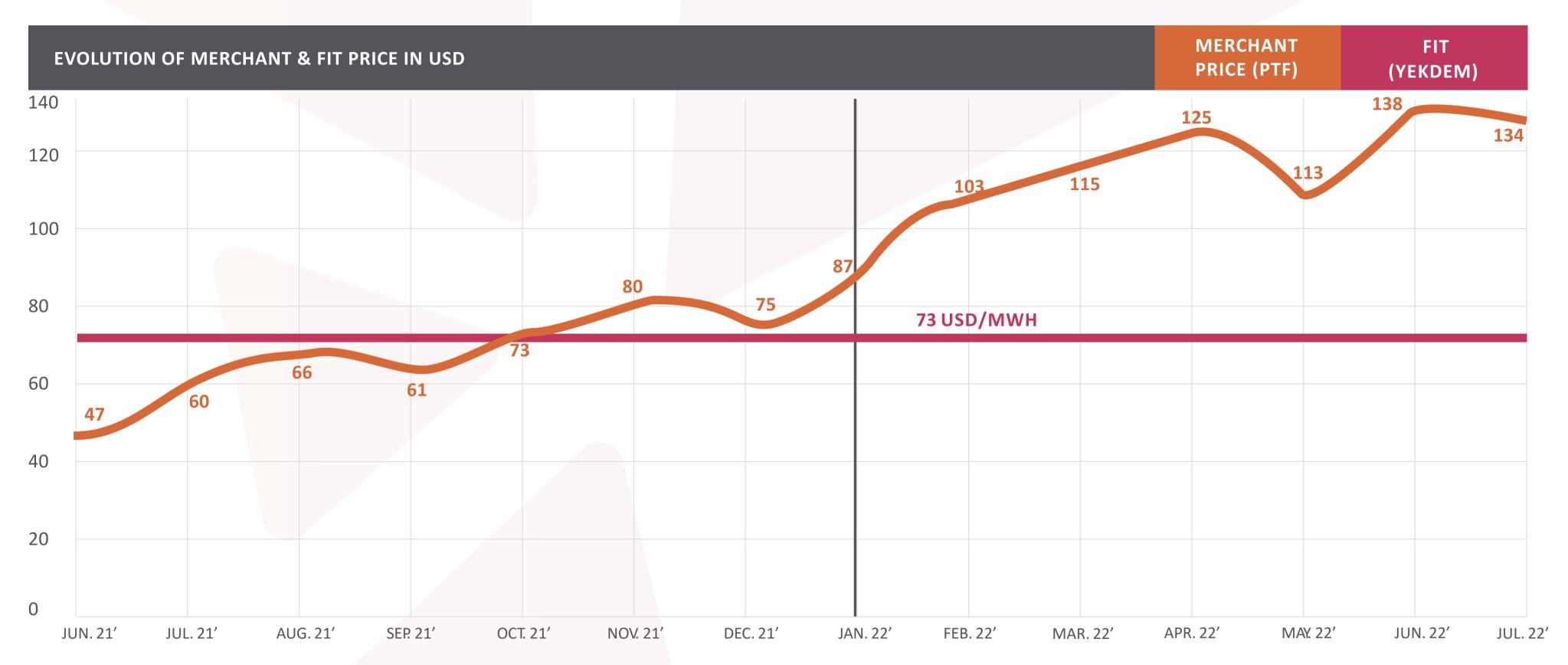
87% LTM<sup>2</sup> EBITDA Margin

According to the installed capacity of renewable energy generation

<sup>&</sup>lt;sup>2</sup> Last 12 months

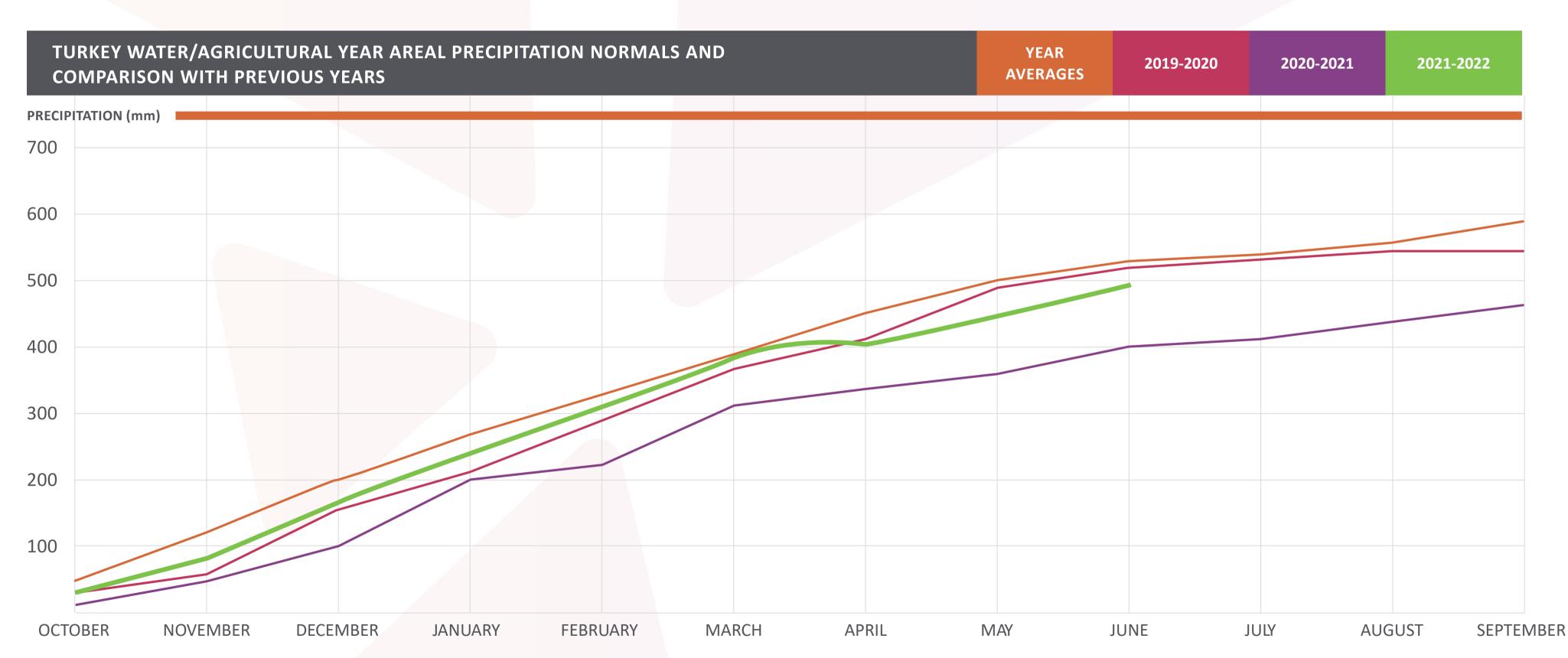


#### **Factors That Affect Generation**





#### **Factors That Affect Generation**



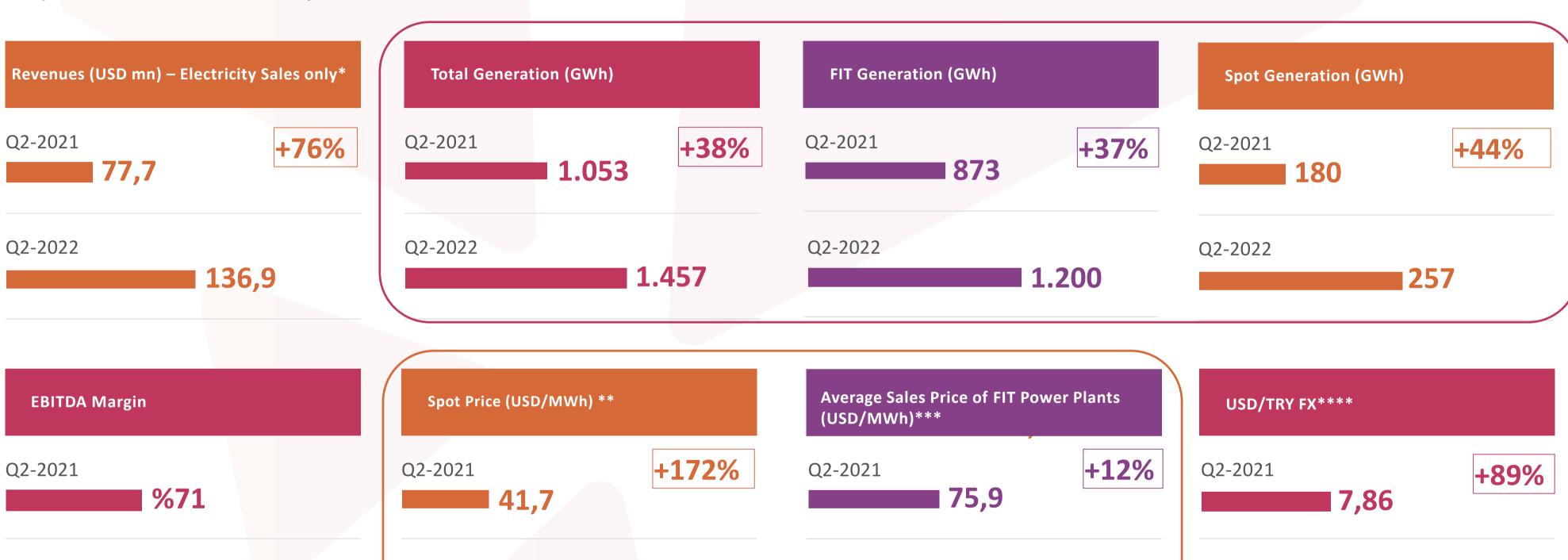
Q2-2022

113,5



14,83

#### Q2-2022 vs. Q2-2021



Q2-2022

85,1

Q2-2022

**%91** 

Q2-2022

<sup>\*</sup>Excluding emission sales and heating revenues, \*\* Weighted sales prices according to the generation profile of the power plants, \*\*\*Including Ancillary Revenues, \*\*\*\* Weighted average exchange rate according to daily basis revenues

Future
Outlook

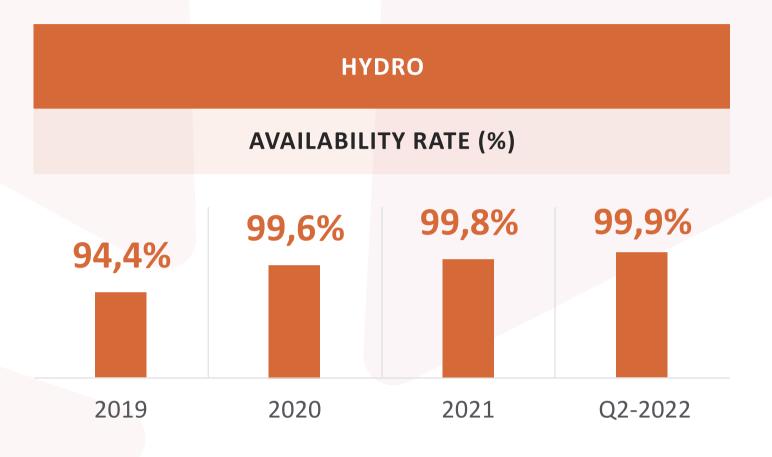


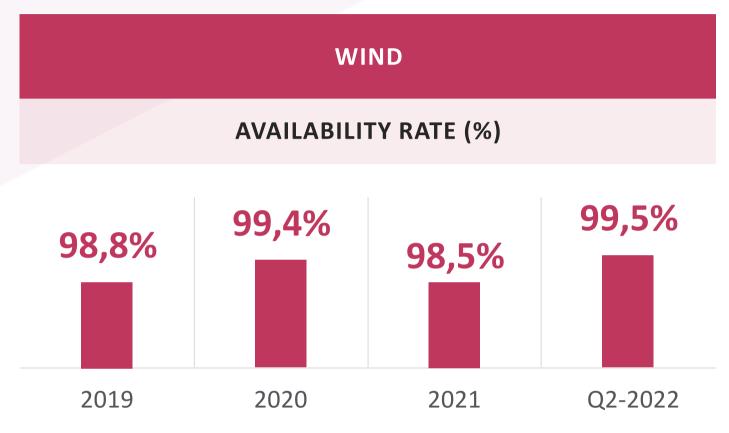




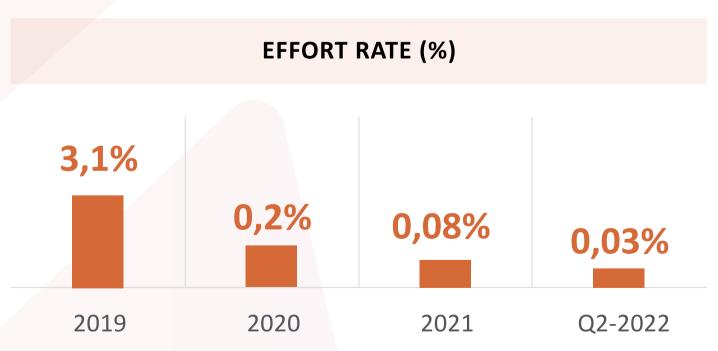
#### High Performance, Modern and Young Assets

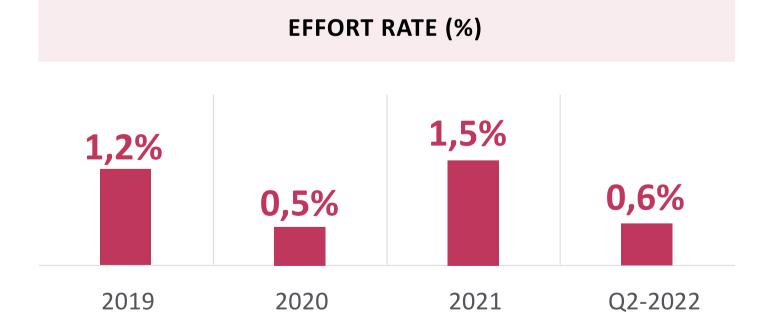
Sector-leading operational performance and availability





Nonstop work during the COVID-19 pandemic







# Increased Environmental, Social, & Governance (ESG) Performance with Updated ESG Rating

Aydem
Renewables
obtained the "A1
Advanced
Level" rating with
65 ESG points.

#### 1<sup>ST</sup> IN TURKEY

Aydem Renewables ranked as the 1st in Turkey by Moody's/Vigeo Eiris.

## 1<sup>ST</sup> IN GLOBAL EMERGING MARKETS

Aydem Renewables obtained the "A1 Advanced Level" rating with 65 ESG points in global emerging markets and emerging markets among 53 electricity and gas companies.

# ESG SCORE 65 81 63 60 Environment Social Governance

#### A1 ADVANCED LEVEL

- Aydem Renewables obtained the "A1
   Advanced Level" rating, the highest rate,
   by Moody's/Vigeo Eiris.
- (Highest A1+, lowest D3-)
- A1+ is only given to S&P500 companies.

#### IN THE FIRST 2 PERCENTILE

- Aydem Renewables is in the top 2% of companies rated by Moody's/Vigeo Eiris.
- (among ~5,000 companies)





# High Compliance Level of Capital Market Board (CMB) Corporate Governance Principles

Aydem Renewables was included in the BIST Corporate Governance Index (XKURY) with a score of 9.48 (CGR) out of 10 full points.

## **AYDEM in BIST Corporate Governance Index (XKURY)**

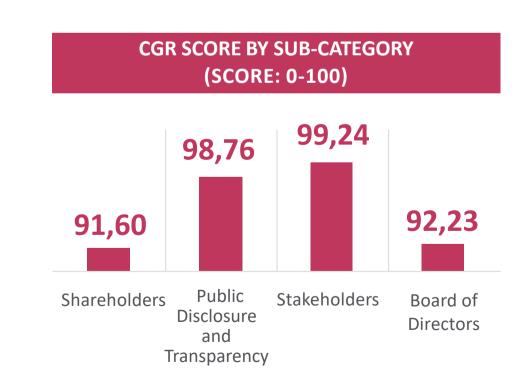
Aydem Renewables was included in the BIST Corporate Governance Index (XKURY) with a score of 9.48 (CGR) out of 10 full points.

# High Compliance Level of Corporate Governance Principles

Aydem Renewables has largely complied with the CMB's Corporate Governance Principles and has implemented all policies and measures.

#### OVERALL CGR SCORE (SCORE: 0-10)

CORPORATE
GOVERNANCE
RATING (CGR) SCORE
9,48





#### Flexible Cash Flow Generation and Organic Hybrid Growth

Our goal is to become a renewable energy producer with a diversified production profile and a more flexible business model.





#### **Hybrid Generation**

196 MW hybrid solar investments

Ability to increase capacity factor through auxiliary resource

136 MW of the capacity is expected to be commissioned in the second half of 2022. The remaining 60 MW is planned to be commissioned in the first 6 months of 2023.



## Wind Energy Capacity Increase

126 MW additional wind capacity (102 MW for Uşak WPP, 12 MW for Yalova WPP, 12 MW for Söke WPP)

These capacities are planned to be commissioned in the first half of 2023.

Additional **36 MW** wind capacities is planned to be commissioned in the second half of 2023.

Aydem Renewables plans to commission all its investments with an installed capacity of 358 MW in 2023.

Therefore, Aydem will start to carry out its activities by benefiting from the power capacity increases of these investments starting from the third quarter of 2022.

These investments are planned to be funded completely via internal resources and cash flows obtained from these activities.

Financial Results







# Low-Risk Financial Profile with Strong Cash Flow and USD-Based Income

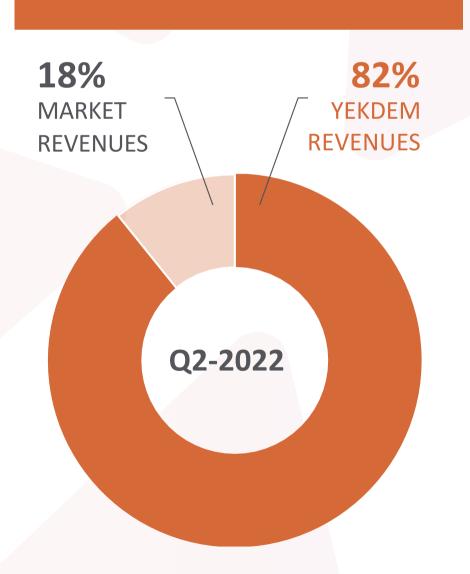
75.9% of the hydro installed capacity, of which 27.3% directly and 48.6% indirectly benefits from the reservoir. Therefore, peripheral service revenues and capacity payments are received in addition to electricity sales.

Furthermore, it is possible to sell above the spot sales price after the FIT period thanks to storage capability.

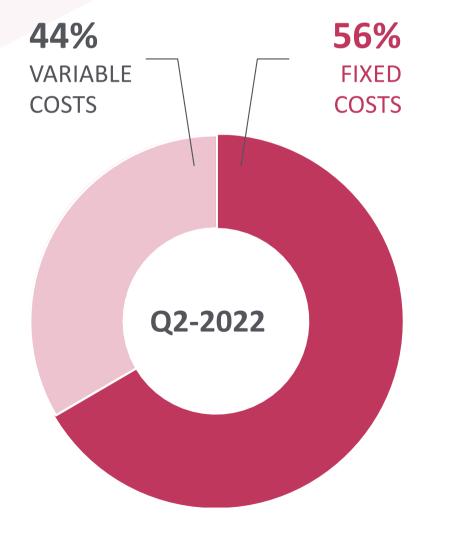
The remaining approx. **4-year** average **FIT** price<sup>2</sup> is **USD 73/MWh** for wind and hydropower plants.

Approximately 75% of our cost is in TL.

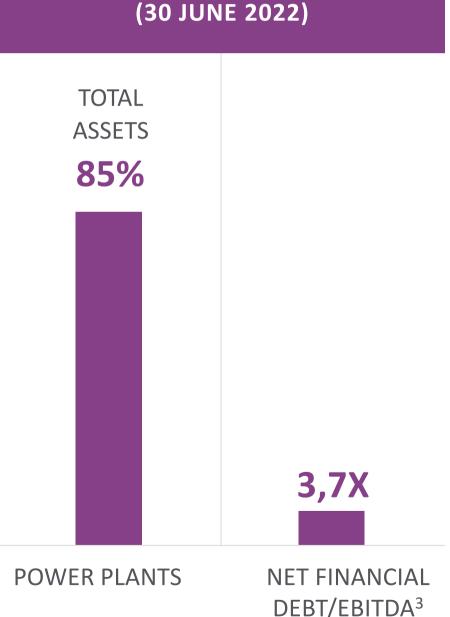
82% OF THE REVENUES ARE
OBTAINED FROM FIT¹ CONTRACTS
WITH PURCHASE GUARANTEE





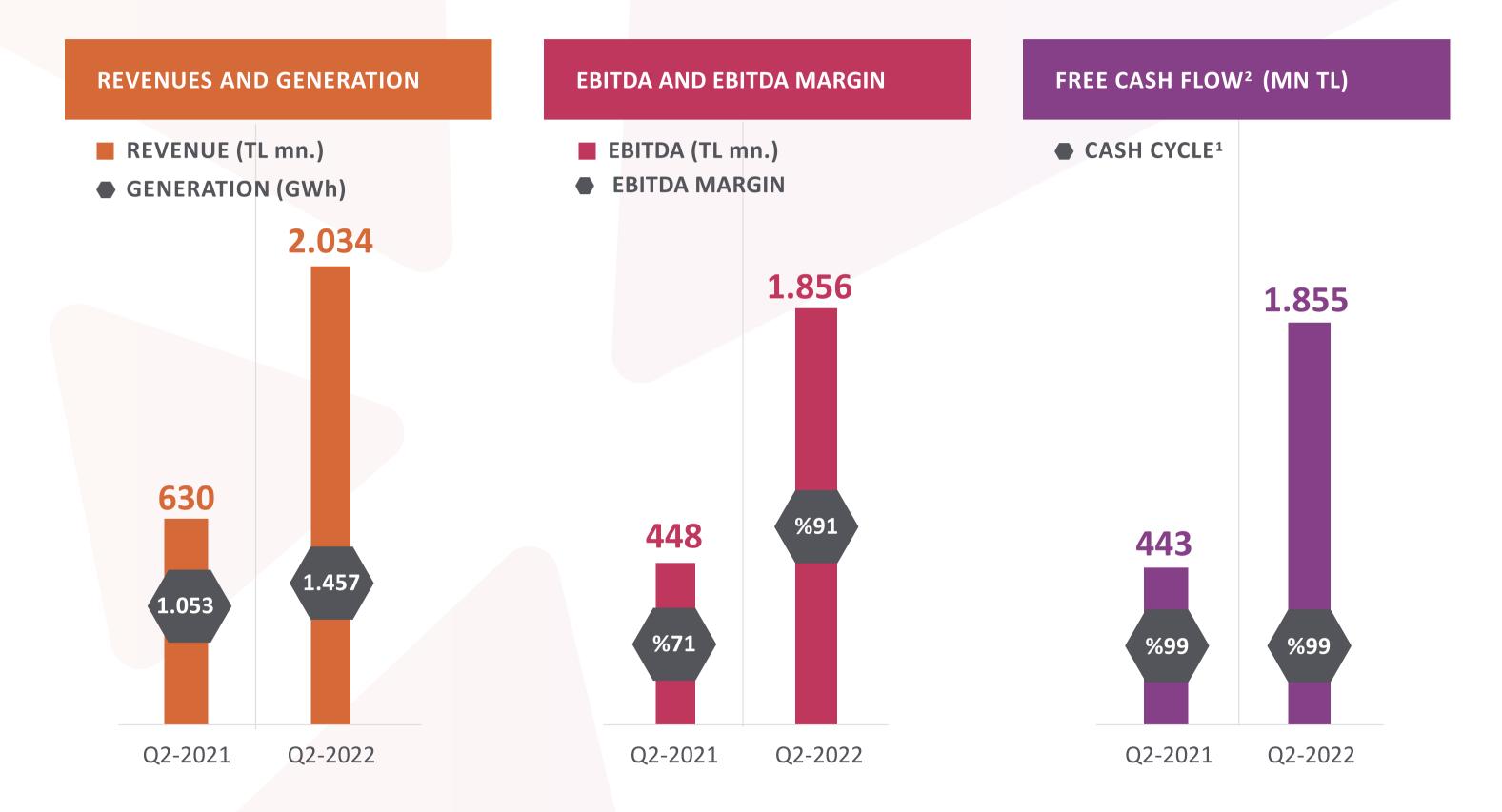


# STRONG BALANCE SHEET STRUCTURE (30 JUNE 2022)



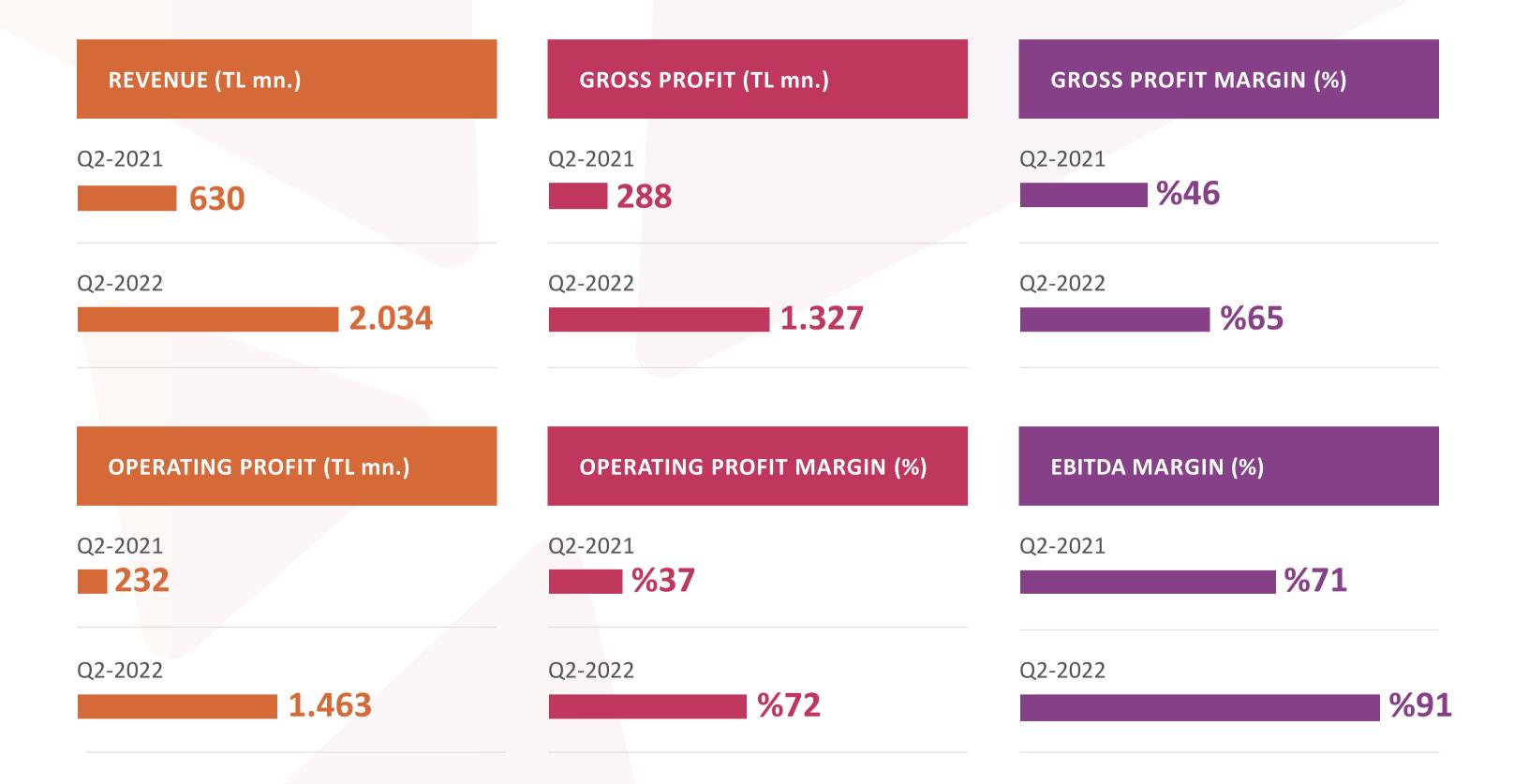


## **Strong EBITDA Margin**





#### **Key Indicators**





#### **Key Indicators**

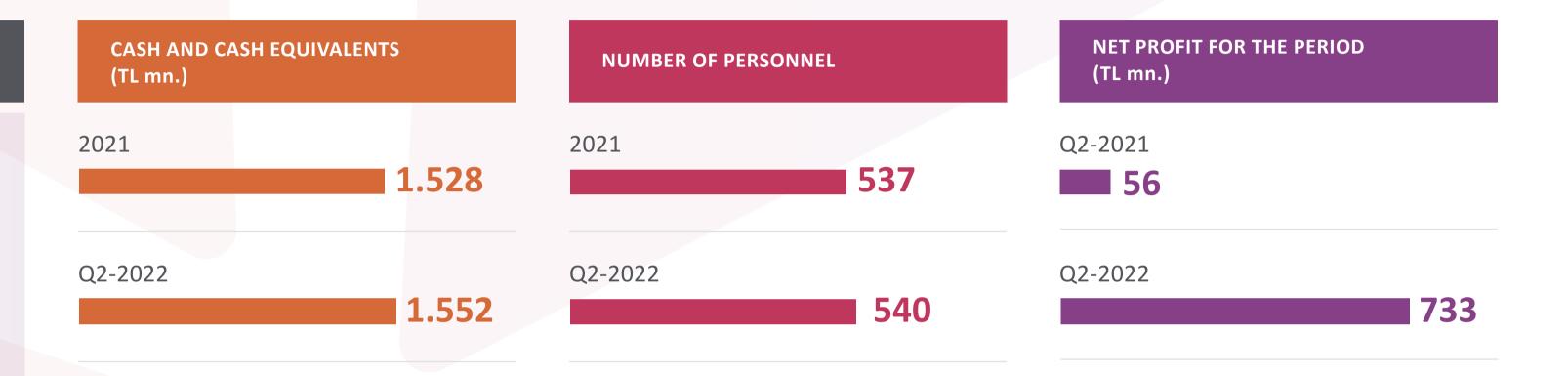
#### **HIGHLIGHTS**

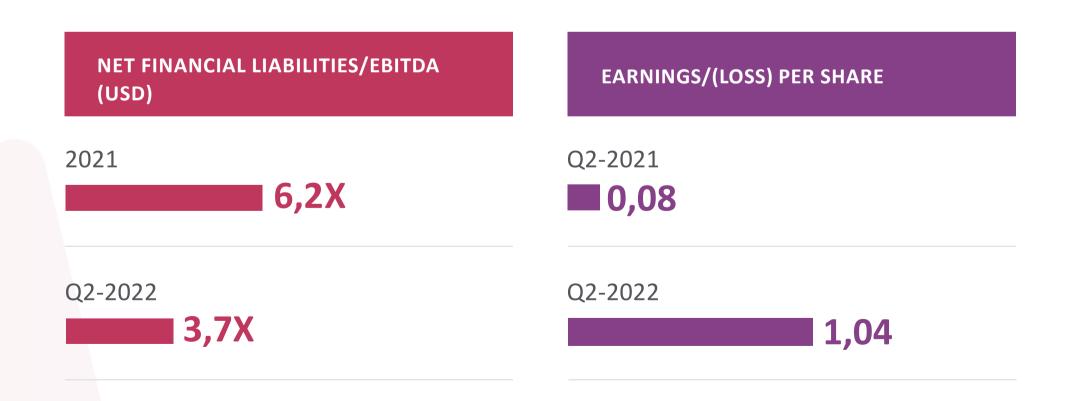
#### THE TOTAL NUMBER OF EMPLOYEES IS 540.

As of February 2, 2022, in order to be transferred into the related investors' accounts, **USD 29,062,500.00** has been paid as the **payment of first coupons** with regard to our Company's USD 750 million 5.5 year maturity bonds.

Within the scope of our Board of Directors' buy-back decision on May 11, 2022 our company purchased Eurobonds (XS2368781477) with a nominal value of USD 17,180,000 between May 11, 2022 and June 30, 2022.

Within the scope of share buy-back transactions initiated with the resolution of Board of Directors dated 14.02.2022; between the dates of February 14, 2022 and June 30, 2022, a total of **5,433,502** shares were bought back.









## **Summary Consolidated Tables (TFRS)**

3.149 11.851.464 0.448 9.803.260
3.149 11.851.464
5.411 876.633
1.008 22.531.357
3.356 20.790.878
5.652 1.740.478
2022 2021
2

SUMMARY OF PROFIT OR LOSS STATEMENT (000TL)	Q2-2022	Q2-2021
Revenue	2.033.836	629.654
Cost of Sales (-)	(706.553)	(341.742)
Gross Profit	1.327.283	287.912
General Administrative Expenses (-)	(71.750)	(53.169)
Marketing Expenses (-)	-	-
Other Operating Income/(Expense) Net	207.481	(2.738)
Operating Profit	1.463.014	232.004
Depreciation and amortization expenses	393.067	215.498
EBITDA	1.856.081	447.502
EBITDA Margin	%91	%71
Net Finance Expense (-)	(468.548)	(170.896)
(Loss) / Gain Before Tax	998.700	62.657
Tax Expense (-)	(265.632)	(6.681)
Net Profit for the Period	733.068	55.976



## **Total Installed Capacity and Breakdown**

PROJECT	INSTALLED CAPACITY (MWe)	ANNUAL GENERATION CAPACITY (GWh)	LOCATION	LICENSE EX. DATE	FIT EX. DATE
Bereket 1-2 HPP	I 3,15	12,0	Denizli /Honaz	18.11.2036	
Dalaman HPP 1-2-3-4-5	37,50	179,0	Muğla / Dalaman	18.11.2039	
Feslek HPP	<b>■</b> 8,84	<b>41,2</b>	Aydın / Kurtuluş	18.11.2044	
Mentaş HPP	49,60	178,7	Adana / İmamoğlu	18.11.2053	
Gökyar HPP	<b>10,95</b>	<b>43,3</b>	Muğla / Dalaman	14.12.2044	
Koyulhisar HPP	63,00	337,3	Sivas / Koyulhisar	10.02.2045	
Düzce Aksu HPP	46,20	141,4	Düzce / Gölyaka	21.09.2055	31.12.2024
Adıgüzel HPP	62,00	280,0	Denizli / Güney	05.05.2066	
Kemer HPP	48,00	<b>62,0</b>	Aydın / Bozdoğan	05.05.2066	
Akıncı HPP	99,00	448,2	Tokat / Reşadiye	12.04.2056	31.12.2028
Toros HPP	49,99	208,6	Adana / Karaisalı	18.01.2056	31.12.2023
Göktaş 1-2 HPP		275,60	<b>1.117,7</b> Adana / Kozan,Aladağ	14.12.2055	31.12.2025
Çırakdamı HPP	49,10	140,0	Giresun / Dereli	14.09.2053	31.12.2023
Dereli HPP	49,20	157,5	Giresun / Dereli	06.12.2053	31.12.2024
Uşak WPP	61,50	215,3	Uşak / Banaz	08.07.2057	31.12.2024
Yalova WPP	54,00	155,0	Yalova / Armutlu	08.07.2057	31.12.2026
Söke WPP	45,00	175,0	Aydın / Söke	04.01.2061	31.12.2026
Kızıldere GPP	<b>■</b> 6,85	■ 38,0	Denizli / Sarayköy	17.07.2052	

**■ HYDROELECTRICITY ■ WIND ■ GEOTHERMAL** 

20 AYDEM RENEWABLES INVESTOR PRESENTATION Q2-2022



## **Generation By Plants**

#### COMPARISON OF GENERATION FIGURES IN Q2 (GWh)

	Q2-2019	Q2-2020	Q2-2021	Q2-2022
NAME OF THE POWER PLANT	ACTUAL	ACTUAL	ACTUAL	ACTUAL
NAME OF THE POWER PLANT	TOTAL	TOTAL	TOTAL	TOTAL
Bereket 1-2 HPP	6	6	5	6
Feslek HPP	7	6	5	5
Dalaman 1-2-3-4-5 HPP	75	50	45	60
Gökyar HPP	22	14	12	18
Mentaş HPP	96	70	48	60
Koyulhisar HPP	135	58	47	76
Toros HPP	201	188	74	174
Kumkısık LFG	2	2	1	1
Aksu HPP	71	79	59	82
Kemer HPP	40	19	14	35
Adıgüzel HPP	24	25	4	-
Çırakdamı HPP	105	92	56	89
Dereli HPP	104	93	54	91
Söke WPP	82	81	90	91
Uşak WPP	64	72	79	69
Yalova WPP	63	70	70	65
Kızıldere GPP	<u>-</u>	-	-	-
Akıncı HPP	239	180	92	139
Göktaş 1-2 HPP	474	574	299	397
Total	1.809	1.680	1.053	1.457

21 AY

# Aydem

#### **Developments in Q2-2022\***

The 'Environmental Impact Assessment Positive' decision was taken by the Ministry of Environment, Urbanization and Climate Change for the Uşak WPP hybrid project with an installed capacity of 82.15 MWm, which was approved by EMRA on 30/12/2021.

As of July 18th, 2022, our company (Aydem Yenilenebilir Enerji A.Ş.) has been evaluated by JCR Eurasia Rating A.Ş. Our Long-Term National Issuer Credit Rating has been affirmed as "BBB+ (tr)", Short-Term National Issuer Credit Rating as "J2 (tr)" and outlook as "Stable" in the investment-level category.

Within the scope of share buy-back transactions initiated with the resolution of Board of Directors dated 14.02.2022; between the dates of February 14, 2022 and June 30, 2022, a total of 5,433,502 shares were bought back.

As of 11.04.2022, a 102 MW turbine purchase agreement (17x6 MW) and a 10-year operating maintenance agreement for the Uşak WPP capacity increase project have been signed between our Company and Goldwind International Renewable Energy Limited.

As of 13.06.2022, the application of **Investment Incentive Certificate** has been approved within the scope of the general-expansion investment project to be realized in electricity generation, transmission distribution in our WPP project with a wind installed power of 114.30 MW in Uşak-Banaz by Republic Of Turkey Ministry of Industry and Technology. In this context, Investment Incentive Document No. 535676 was issued on our behalf of the investment project amounting to TL 615,623,306 to be realized with domestic capital.

Within the scope of our Board of Directors' buy-back decision on May 11, 2022 our company purchased Eurobonds (XS2368781477) with a nominal value of USD 17,180,000 between May 11, 2022 and May 26, 2022.

As specified in the resolution of the **Board of Directors of our company** dated 15.06.2022, the contract regarding the lease of the landfill gas (LFG) generated at the Kumkısık Solid Waste Disposal Facility, signed by and Metropolitan Denizli between Büyükşehir Municipality (Denizli Belediye Başkanlığı) and Company, the lease term is expired by 16.06.2022. As of 16.06.2022, our Company will not produce electricity at the LFG Power Plant due to the expiration of the lease term and the generation license.

As of April, 20th, 2022, Corporate Governance Rating Score of our Company has been identified as 9,48 (out of 10) by SAHA Kurumsal Yönetim ve Kredi Derecelendirme Hizmetleri A.Ş., following initial performance appraisal measuring compliance with Corporate Governance Principles published by Capital Markets Board.

In line with the Board Decision of the Energy Market Regulatory Authority (EMRA) dated 12 May 2022 and numbered 10971, the installed power capacity of SÖKE WPP was increased by 15% to 51.75 MWe, valid until 30 September 2022.

# Aydem renewables

#### **Developments – Subsequent Events\***

Within the scope of our Board of Directors' buy-back decision on May 11, 2022 our company purchased Eurobonds (XS2368781477) with a nominal value of USD 12,950,000 between July 1, 2022 and July 20, 2022.

As of July 18, 2022, International Credit Rating Agency Fitch Ratings has revised our Company's long term (LTR) rating as "B" which was previously "B+" to reflect its decision to downgrade Turkiye's sovereign rating announced on July 8, 2022. The outlook of our Company has been affirmed as "Negative".

Within the scope of share buy-back transactions initiated with the resolution of Board of Directors dated 14.02.2022; between the dates of July 1, 2022 and July 5, 2022, a total of 300,000 shares were bought back.

On July 28, 2022, International credit rating agency S&P Global Ratings has affirmed Aydem Renewables' long term (LT IDR) rating at "B" and the outlook of our Company has been affirmed as "Stable".

As of August 7, 2022, the application of Investment Incentive **Certificate** has been approved within the scope of the generalexpansion investment project to be realized by our company in the field of electricity generation, transmission and distribution based on the solar power plant (SPP), to which 82.15 MW of mechanical (DC) power - 71.73 MW of electrical (AC) power will be added as an auxiliary source to the 114.30 MW wind power plant (WPP) in Uşak-Banaz by Republic Of Turkey Ministry of Industry and Technology. In this context. Investment Incentive Document No. 537066 was issued on our behalf of the investment amounting project TL 651,161,675 to be realized with domestic capital.

As of August 2, 2022, in order to be transferred into the related investors' accounts, USD 28.261.150,00 has been paid as the payment of second coupons with regard to our Company's USD 750 million 5.5 year maturity bonds.

#### Contact



#### **INVESTOR RELATIONS**

#### Mehmet Yusuf Güngör

**Investor Relations Manager** 

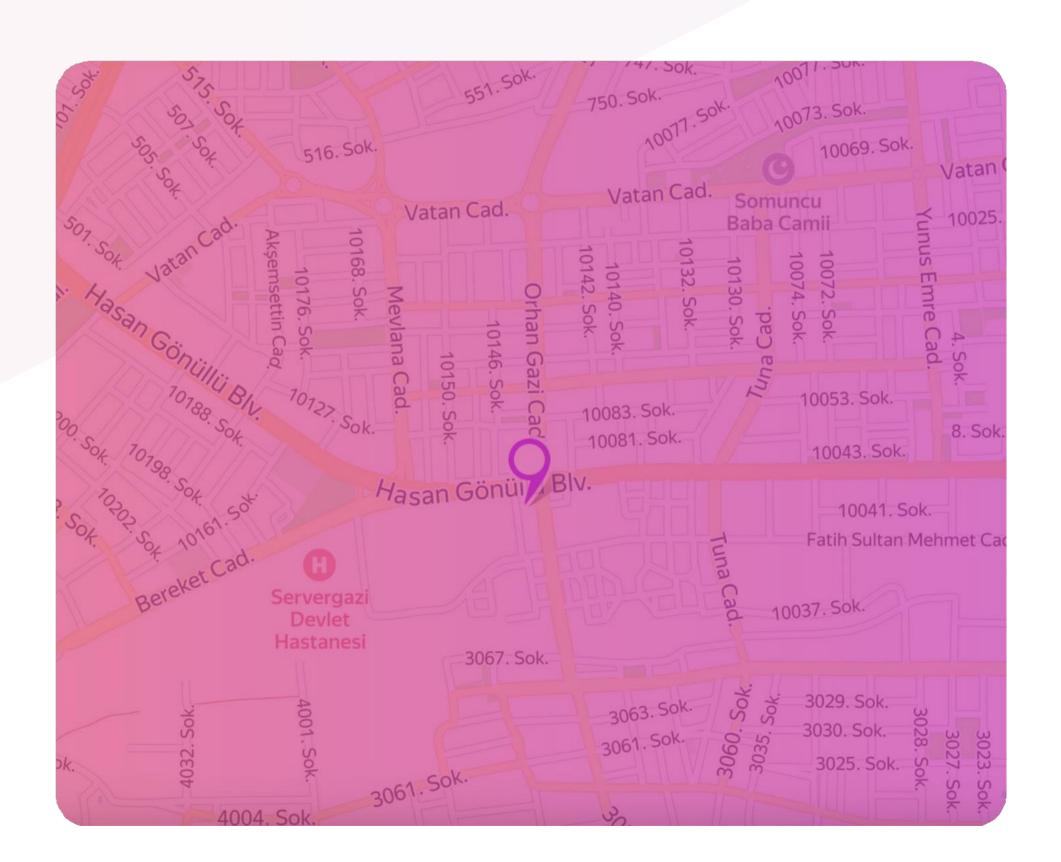
Tel: +90 212 812 12 52

investorrelations@aydemenerji.com.tr

#### **HEADQUARTERS**

Adalet Mahallesi Hasan Gönüllü Bulvarı No:15/1 Merkezefendi / Denizli - TURKEY

https://www.aydemyenilenebilir.com.tr/en





#### **Disclosure Note**

All of the information and data in this presentation were prepared only to provide information and contain forward-looking statements that reflect the current views of the Company management regarding certain future events. Expectations and predictions in these statements are believed to be reasonable but are based on a number of assumptions. Various changes and variables that may occur in line with these assumptions may cause significantly different actual results compared to those predicted.

Nevertheless, Aydem Renewables makes no claims or guarantees about the accuracy or completeness of the information contained in this Report. The information contained in this presentation can be changed without notice. Information contained in this presentation does not constitute an invitation to buy/sell Aydem Renewable shares and is not investment advice. This presentation and the information contained in this presentation cannot be reproduced, disclosed, or distributed without permission. Aydem Yenilenebilir Enerji A.Ş. assumes no responsibility or liability regarding any statement, express or implied, or incomplete information contained in this presentation, or other written and oral communications shared or made available. Aydem Renewables or its executives, managers, employees, or third parties may not, in any way, be held liable for any damage which may arise from the use of the information contained herein.

